

**SKILLS & EXERTISE**

We are excited to start the process of accelerating your career journey.

One of the most important elements of a CV re-design is to create a CV that has a commercial impact. Many CV’s today are far too technical and do not speak to a broader audience. As part of our process, we would like to include at least four to six from the Commercial Skills and Expertise below.

Please proceed as follows:

* *Please highlight the items that you feel are most suited to your experience.*
* *Please rate the items you choose.*
* *Choose a maximum of six items*

**EXAMPLES OF SKILLS EXPERTISE/TALENTS**

Business Acumen and Customer Centricity

Corporate Entrepreneurship

Problem-solving & Analysis

Employee Motivation, Behaviour and Development

Innovation

Management and Leadership

Operations Management

Maintenance Management

Strategy & Planning

Strategic Leadership

Board-level expertise

Business Initiator

Big Picture Thinker

Stakeholder Management

Transformational Leadership and Management Skills

Commercial Innovation across the entire scope of specialities

Broad-based company functional experience

Operational strategy

High intelligence combined with a big picture thinker attitude

Outstanding soft skills and personality traits

Deal Making

Establishment and development of viable, sustainable industry-leading commercial entities

High-level business development

Conceptualising and Launching Projects

Strong consultative skills at board level.

Broad-based commercial experience in leading a multimillion-rand business.

Skilled in go-to-market strategies.

Mergers & acquisitions

Strategy formulation and execution

Strategy formulation

Mentorship and coaching

Corporate venturing

Market insight

Sales and pipeline management

Strategy implementation

Developing Target operating models

Business intelligence & corporate dashboarding

Value proposition development

Investor relations

Communications strategy

Commercial Innovation across the entire scope of specialities

Transformational Leadership and Management Skills

Exceptionally creative and innovative

Problem-solving Variety of experience

Commercial Innovation across the entire scope of specialities

Technical Engineering solutions

Marketing/social media and digital

Interpersonal and networking skills

Diversity management

Group/team working skills

Communication skills Presentation skills

High intelligence combined with big picture thinking

Business Turnaround

Business intelligence & corporate data analysis

Business performance enhancement

Disruptive analysis and innovator

Business transformation agent

Commercial planning

International Experience